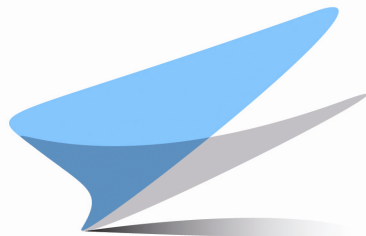


# The MATIMOP Role: Proactive Access to Funding



**מתימו"פ MATIMOP**

מרכז התעשייה הישראלית למחקר ופיתוח  
Israeli Industry Center For R&D

**Avi Luvton**

Executive Director

Asia & Latin America

**STOP**, November 2010



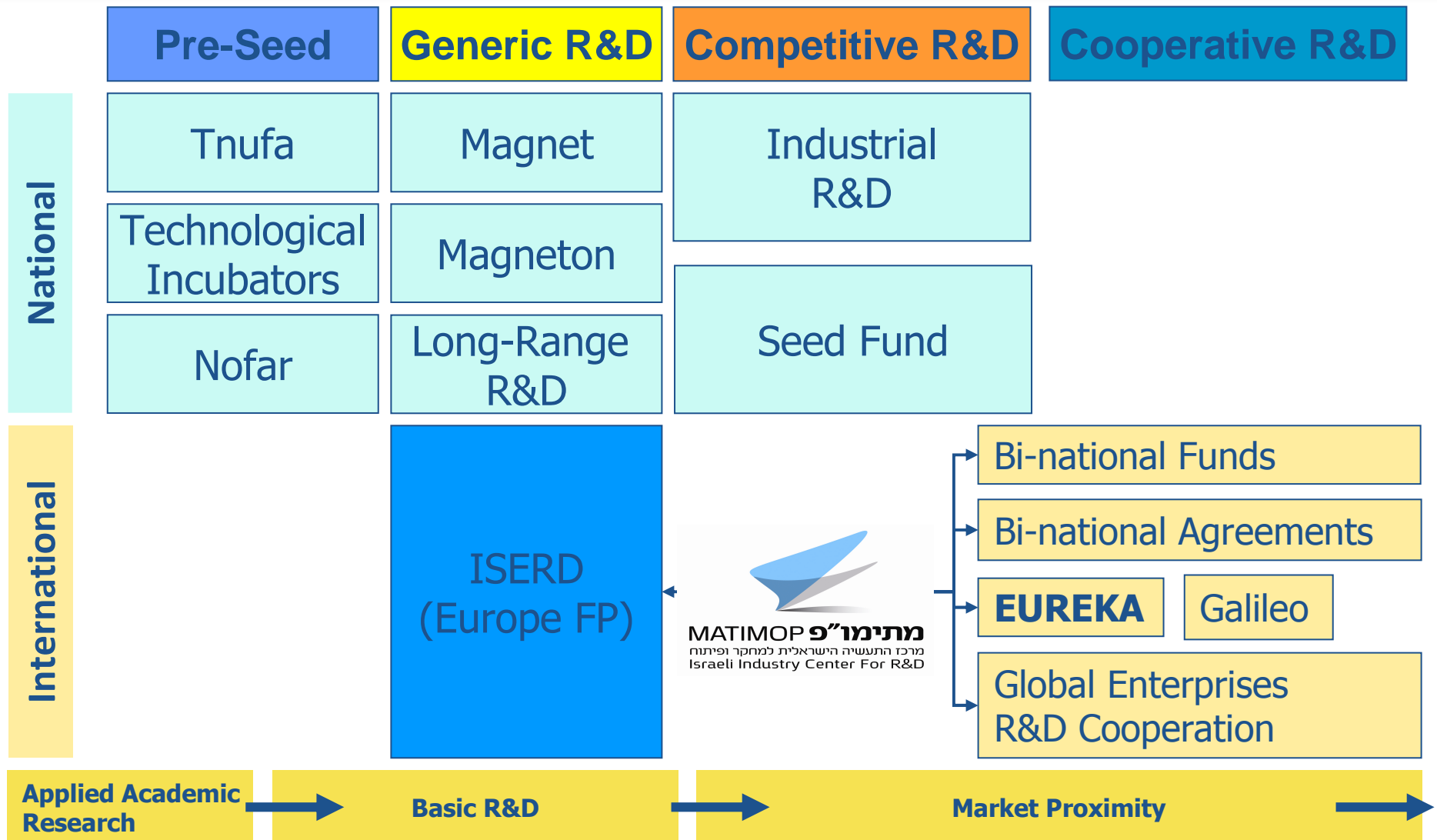
# Office of the Chief Scientist (OCS)

**OCS** - The *Office of the Chief Scientist* of the Israeli *Ministry of Industry Trade & Labor* is responsible for implementing government policy regarding support and encouragement of industrial research and development.

- Operates under the R&D Law Act - 1984 to encourage private sector industrial R&D
- Promotes economic growth by encouraging innovative technologies and industries, increases export, enhances employment, yields economic multiplier effects
- Fills the gap in funding high-risk projects which do not attract private financing



# OCS Government Support Programs





## OCS Fast Facts 2009

<b>No. Of Applications:</b>	<b>2000 Projects</b>
<b>Requested Budget:</b>	<b>6.7 Billion NIS</b>
<b>Total Grants Awarded:</b>	<b>1.68 Billion NIS</b>

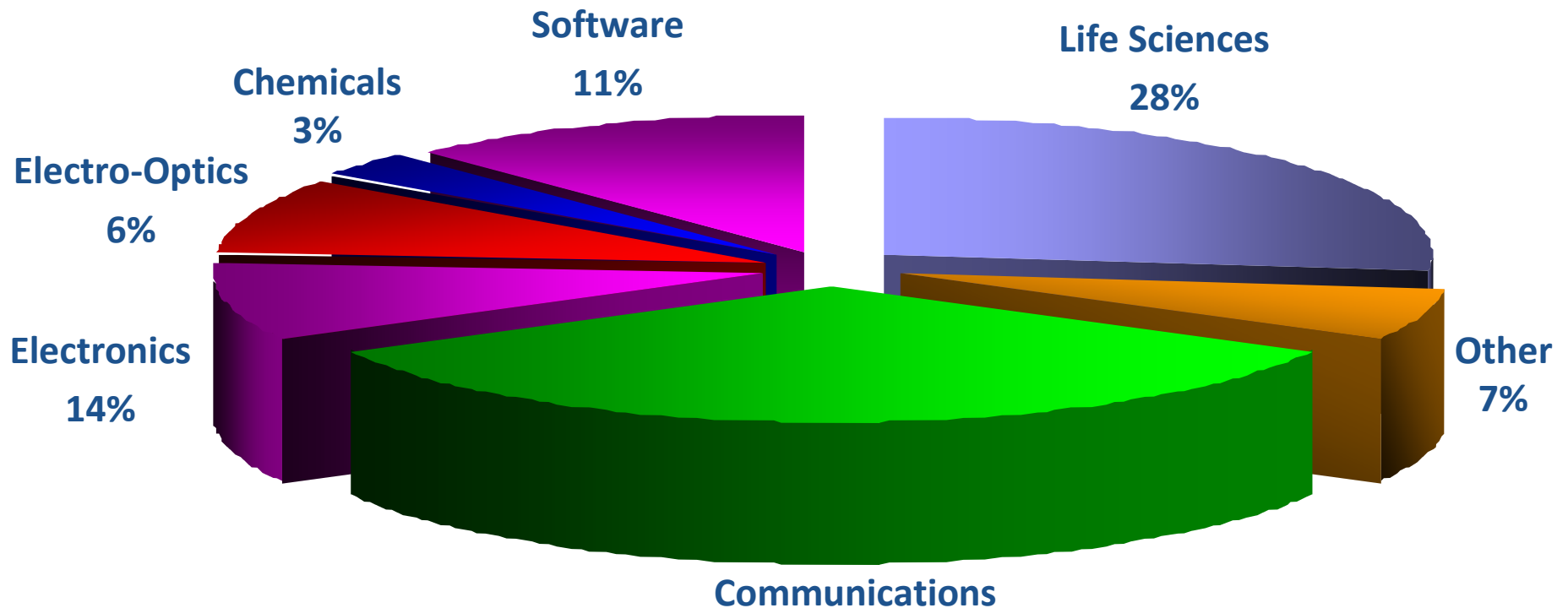
**Fast track procedures, administration and evaluation of projects.**





# Office of the Chief Scientist

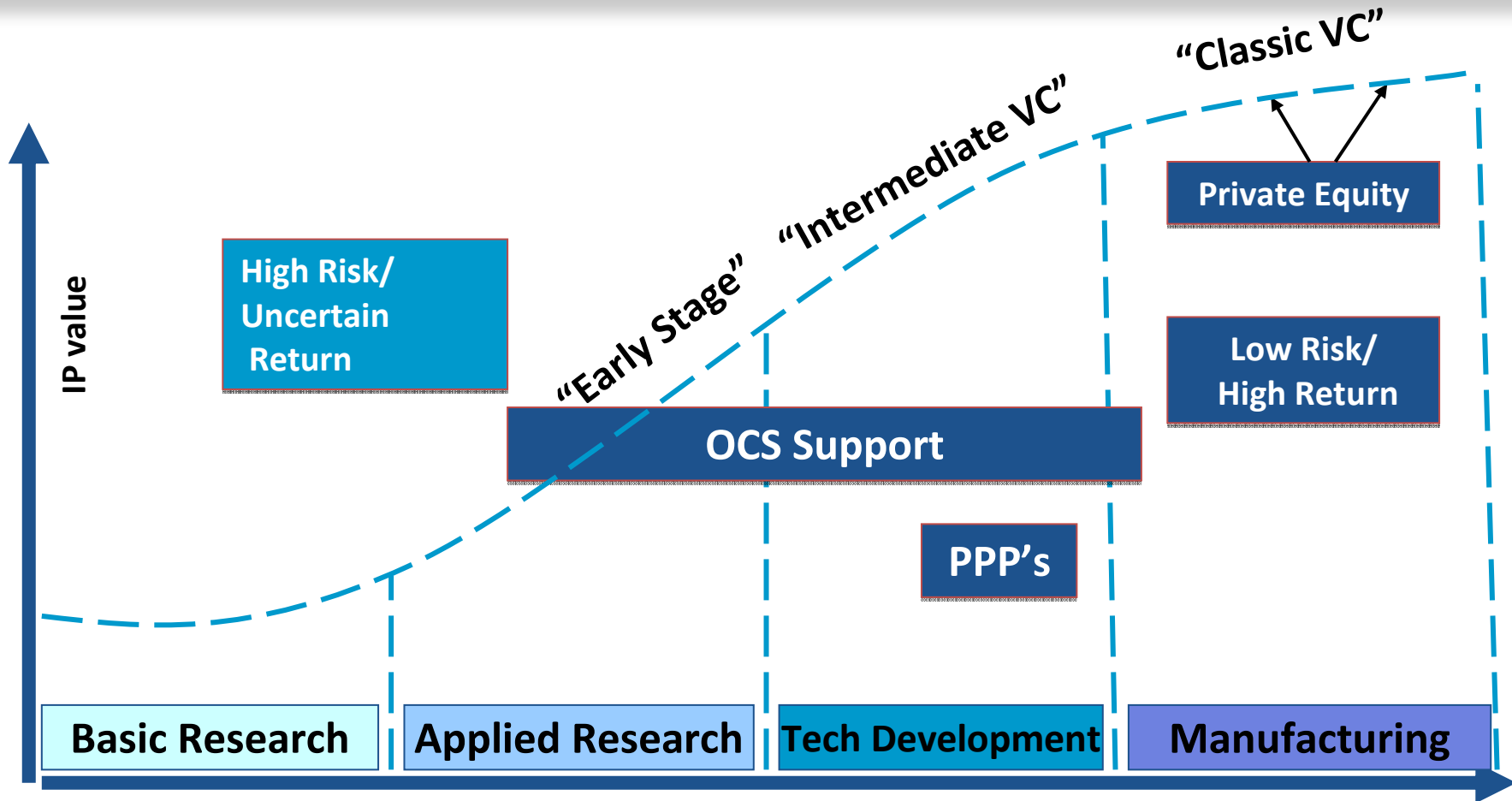
## OCS Grants by Technological Sectors 2009



HLS, 2008-2010 : 91 submissions, 46 projects approved , 148 million NIS requested, 67 million NIS grants awarded



# Innovation Value Chain:

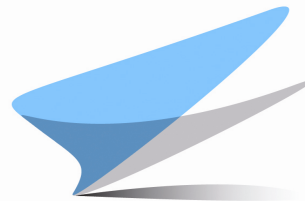


MATIMOP focuses its offerings along the *innovation chain*, and operates with the required flexibility across the innovation value chain by mobilizing and leveraging international partnerships.



## MATIMOP - Israel Industry Center for R&D

- Operates international cooperation platforms on behalf of the Office of the Chief Scientist (The Ministry of Industry, Trade and Labor)
- A national non-profit agency
- Implements national R&D support programs



**מתימו"פ** MATIMOP  
מרכז התעשייה הישראלית למחקר ופיתוח  
Israeli Industry Center For R&D

**International branch of the Office of the Chief Scientist**



# International Cooperation on R&D - Why and How?

## Why Collaborate?

- Access to know-how, innovation and infrastructures
- Share the risk and costs of R&D
- Shortens the needed development period and Time-To-Market
- Sharing of IP leads to future high-quality cooperation
- Generate growth through technological cooperation

**“In the long history of humankind, those who learned to collaborate and improvised most effectively prevailed.”**

**-Charles Darwin**



# MATIMOP - What We Do

## How Does MATIMOP Assist Industry?

- Serves as a gateway to international high-tech industries
- Provides access to national funding schemes
- **Partner-Matching** - Assists Israeli and foreign industries in locating partners for R&D projects
- Extends platforms for cooperation
- Implements national R&D support programs

**MATIMOP's Database –  
4000 Israeli companies and R&D capabilities Website  
[www.matimop.org.il](http://www.matimop.org.il)**



# Israeli Government Support

- Average project budget: 1 million NIS per year
- Government support: Up to 50%
- Support duration: 1 year
- Annual Government support for International R&D projects - \$100 million

## **Funding Rules:**

- Grants - scale from 20% - 50% of the approved budget + regional incentives
- Conditional Grant: Royalty payments 3% - 5% of the future product sales



# International Collaboration in Industrial R&D



Italy



Germany



Greece



Denmark



Holland



Hungary



Turkey



Spain



Portugal



Finland



France



Sweden



Czech republic



Argentina



Brazil



Russia



India



china



Taiwan



Maryland



Virginia



Wisconsin



Ontario



Victoria

**New agreements with the Emerging  
Market BRIC countries**



## Facing the emerging markets:

- **Federal Agreement to support industrial R&D with China, Russia, Brazil and India have been signed.**
- **20 projects already running 15M\$.**
  - **Jiangsu (China) – Calls for proposal twice a year, open to all sectors.**
  - **India - Calls for proposals throughout the year dedicated to technological sectors**
  - **Brazil- 1<sup>st</sup> call for proposals – launched in May 2010**



# Call for Proposals

## An Optimal tool for a bi-lateral program administration

- Coordination
- Launching
- Matching
- Submitting Mutual Application – Phase I
- Submitting National Applications – Phase II
- Evaluation & Decision
- Joint Committee



**Thank you!**

**[www.matimop.org.il](http://www.matimop.org.il)**